

Cursor Controls Ltd

STANDARD TERMS & CONDITIONS OF SALE



These terms and conditions govern the sale of products ("Products") and the provision of services ("Services") by Cursor Controls Ltd. These terms and conditions ("Conditions") take precedence over Buyer's terms and conditions including any supplemental or conflicting terms and conditions to which notice of objection is hereby given. Acceptance by Buyer is limited to these terms and conditions. Neither Seller's commencement of performance nor delivery shall be deemed or constituted as acceptance of Buyer's supplemental or conflicting terms and conditions. Buyer's acceptance of delivery of the Products and/or Services from Seller shall be deemed to constitute acceptance of these Conditions.

1. Orders

All orders placed by Buyer are subject to written acceptance by Seller. Orders may not be cancelled or rescheduled without Seller's prior written consent. Buyer is responsible for the accuracy of its order and any Buyer's specification and for supplying any relevant information within sufficient time to enable Seller to perform the contract for delivery of Products/Services. Seller reserves the right to make changes to the specifications of any Product and/or Services supplied which are required to conform with any applicable safety, statutory or EC requirements

2. Prices

(a) The prices of the Products are those specified in Seller's invoice for the relevant Product. Pricing for undelivered Product may be increased in the event of any increase in Seller's costs, change in market conditions or any other causes beyond Seller's reasonable control. Quotations, unless otherwise stated, are valid for 30 days after date of issue only; thereafter Seller may change them without notice.

(b) Unless otherwise agreed to in writing by Seller, all prices quoted are exclusive of transportation and insurance costs, duties, and all taxes including, but not limited to Value Added Tax. Buyer agrees to pay these taxes unless the Seller agrees in writing that the sale is exempted. Buyer agrees to indemnify and hold Seller harmless for any liability for tax in connection with the sale, as well as the collection or withholding thereof, including penalties and interest thereon. When applicable, transportation and taxes shall appear as separate items on Seller's invoice.

3. Payment

(a) Seller's standard terms of payment are thirty (30) days from the date of invoice unless otherwise specified in writing by Seller. Seller may invoice each shipment separately and each shipment shall be considered a separate and individual contract. Buyer agrees to pay Seller's invoice in full without any deductions or set-off.

(b) Time for payment of invoices is of the essence. All late payments shall be charged interest computed on a daily basis from the due date until paid in full. Seller is entitled to receive interest at the rate of one percent (1 %) per month or the maximum rate permitted by the Late Payment of Commercial Debts (Interest) Act 1998 as Seller may deem appropriate plus reimbursement for costs of debt collection (including reasonable legal fees of Seller and court costs) to collect full payment for Products/Services supplied.

(c) Transportation charges from Seller's facility to Buyer's facility shall be paid by Buyer to Seller, in addition to the purchase price of the Product, unless otherwise agreed to in writing by Seller. Seller will select the carrier in the absence of specific instructions by Buyer.

(d) Seller reserves the right to establish or change credit or payment terms when, in Seller's sole opinion, Buyer's financial condition or payment record warrants it. If payment is late Seller shall not be obliged to continue performance and/or to carry out any further work under the contract for delivery of the Products/Services or on any other contract with the Buyer; and if any of the Buyer's obligations to the Seller are not fulfilled or Buyer fails to pay for Products/Services supplied, Seller may, without prejudice to other remedies available, cancel, suspend or terminate the contract for the relevant Products/Services.

4. Delivery

Unless otherwise agreed in writing by Seller all deliveries will be made EXW (Ex Works) Seller's facility. Delivery will be deemed complete and risk of loss or damage to the Products will pass to Buyer upon delivery to the carrier. Buyer acknowledges that delivery dates provided by Seller are estimates only and Seller shall not be liable for delays in delivery or for failure to perform due to events beyond the reasonable control of Seller nor shall the carrier be deemed an agent of Seller. In the event of delay caused by such event, the date of delivery shall be extended for a period equal to the time lost as a consequence of the delay in delivery without subjecting Seller to any liability or penalty. Time for delivery shall not be of the essence. Where the Products and/or Services are to be delivered in instalments each delivery shall constitute a separate contract and failure by Seller to deliver any one or more instalments under these Conditions or any claim by Buyer in respect of any instalment shall not entitle Buyer to refuse future deliveries. Title in the Product shall not pass to Buyer until such time as full payment for the Product has been received by Seller and until such time, Buyer shall hold the Product as Seller's fiduciary agent or trustee and bailee, and shall keep the Product separate to Buyer's goods and to those of third parties and properly stored, protected, insured and identified as Seller's property, but shall be entitled to resell or use the Product in the ordinary course of Seller's business. Until title in the Product passes to Buyer, Seller can require Buyer to return the Products and, if Buyer fails to do so, immediately on request, Seller may enter Buyer's premises to repossess them. Buyer shall indemnify Seller against liability for damage caused in repossessing Products. Buyer shall not pledge or in any way charge by way of security for any indebtedness any of the Products which remain Seller's property, but if Buyer does so, all moneys owing by Buyer to Seller shall forthwith become due and payable.

5. Acceptance/Returns

Shipments will be deemed to have been accepted by Buyer upon receipt of Products at the agreed point of delivery. Buyer shall perform whatever inspection or tests Buyer deems necessary as promptly as possible but in any event within seven days of delivery. Any discrepancy in shipment quantity must be reported to the Seller within seven (7) days of receipt of the Products. In the event of an over-shipment, Buyer shall have the

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option to return the Products to Seller at Seller's expense or alternatively, Buyer may elect to retain the excess Product (subject to adjustment of the invoice price to account for excess items.) Any Product returns shall be subject to compliance with Seller's Return Merchandise Authorization (RMA) policies and procedures.

6. Limited Warranty and Limitation of Liability

(a) Seller warrants to Buyer that on delivery Products will conform to the applicable Product specification issued by the Seller. Any Product which does not conform to the agreed specification or fails to perform under normal working conditions within a twelve (12) month period of the date of despatch from Cursor Controls Ltd premises shall at Seller's sole discretion be repaired, replaced or a credit issued for the purchase price paid for the Product. Buyer's remedies relating to any claim that Products are defective or not in accordance with the contract for their supply or not in accordance with any express description, representation, condition or warranty implied by law or any other claim in respect of the Products or any workmanship relating thereto shall in all cases be limited to enforcement of the Seller's warranty and the Seller shall not be liable for damages, compensation, costs, expenses, losses of any kind, direct or indirect or consequential and any other remedy which would otherwise be available in law is hereby excluded (save only to the extent that such exclusion is prohibited by the applicable governing law).

(b) Seller's exclusive obligations with respect to a non-conforming Product or Service or breach of warranty or condition in relation to quality, description, fitness for purpose, merchantability or suitability of Products or Services shall be, at Seller's option, to repair or replace the Product if it is determined to be defective, or to re-perform the service, or to refund or credit the Buyer the price paid for the relevant Products or Services.

(c) THE FOREGOING WARRANTIES ARE THE SOLE WARRANTIES, GIVEN BY SELLER IN CONNECTION WITH THE PRODUCTS AND SERVICES, AND SELLER DISCLAIMS AND EXCLUDES (TO THE FULLEST EXTENT PERMITTED BY LAW) ALL OTHER WARRANTIES AND CONDITIONS (WHETHER EXPRESS OR IMPLIED BY STATUTE, COMMON LAW OR OTHERWISE), INCLUDING, BUT NOT LIMITED TO THOSE RELATING TO QUALITY, FITNESS FOR A PARTICULAR USE, NON INFRINGEMENT OF THIRD PARTY RIGHTS AND LATENT DEFECTS. CONSUMERS STATUTORY RIGHTS ARE NOT AFFECTED BY THESE CONDITIONS.

(d) Replacement Products shall be warranted as set forth in Section 6(a) and 6(b) above. Any Products repaired or serviced by Seller shall be warranted as provided in this Section 6(b) for the remainder of the Seller's warranty period or ninety (90) days after the Products are returned to the Buyer, whichever is the later (based upon the date that repair or other agreed service is completed).

(e) This warranty shall not apply to any Product that has been subject to misuse, improper testing, assembly, mishandling, or which has been operated contrary to current instructions relating to installation, maintenance or operation, or contrary to industry standards relating to acceptable input power.

(f) SELLER SHALL NOT BE LIABLE TO BUYER BY REASON OF ANY REPRESENTATION (UNLESS FRAUDULENT) OR ANY IMPLIED WARRANTY, CONDITION OR OTHER TERM OR ANY DUTY AT COMMON LAW OR UNDER EXPRESS TERM OF THE AGREEMENT FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL LOSS OR DAMAGE (WHETHER FOR LOSS OR PROFIT, TURNOVER, BUSINESS, GOODWILL, OR OTHERWISE) COSTS, EXPENSES OR OTHER CLAIMS FOR COMPENSATION WHATSOEVER (WHETHER CAUSED BY SELLER'S NEGLIGENCE OR THAT OF ITS EMPLOYEES OR AGENTS OR OTHERWISE) WHICH ARISE OUT OF OR IN CONNECTION WITH THE SUPPLY OF PRODUCTS AND/OR SERVICES OR THEIR USE OR RESALE BY BUYER AND

(g) SELLER'S ENTIRE LIABILITY UNDER OR IN CONNECTION WITH THE AGREEMENT SHALL NOT EXCEED THE PRICE OF THE PRODUCTS AND/OR THE SERVICES. FORMING THE SUBJECT OF THE BUYER'S CLAIM (h) PROVIDED ALWAYS THAT NOTHING IN THESE TERMS AND CONDITIONS SHALL OPERATE OR BE CONSTRUED SO AS TO EXCLUDE OR RESTRICT THE LIABILITY OF THE SELLER, FOR FRAUD, DEATH OR PERSONAL INJURY CAUSED BY REASON OF THE NEGLIGENCE OF THE SELLER, ITS EMPLOYEES OR AGENTS.

(h) If the Buyer wishes to claim under the foregoing warranties the Buyer must notify the Seller within seven (7) days of the discovery of any defect and in any event no later than three (3) months of the delivery of the relevant products, otherwise Buyer waives its rights and Seller shall have no liability for any alleged defect. The above warranties are not assignable and Seller cannot accept warranty returns directly or indirectly from Buyer's own customers or from the user of the Products unless prior written agreement is obtained from the Seller. Nothing herein shall create any privity of contract between the Seller and the Buyer's own customers. Seller's liability in any case of supply of non-compliance Product is limited (at Seller's option) to replacement of Product supplied or refund or credit of the invoiced price paid by the Buyer for the Product supplied.

7. Export Control/Use of Products

Buyer certifies that it will be the recipient of Products to be delivered by Seller. Buyer agrees that the Products are subject to the export and/or import control laws and regulations of various countries (and in particular are/maybe subject to the export control regulations of the UK) and agrees that the Products/Services will not be used for purposes associated with any chemical, biological, nuclear weapons or missiles capable of delivering such weapons, or in support of any terrorist activity or any other military use, nor will they be re-sold if it is known or suspected that they are intended to be used for such purposes. Buyer shall be responsible for complying with any legislation or regulations governing the importation of the Products and/or Services into the country of destination and for the payment of any duties thereon. Buyer further agrees to comply strictly with all applicable export laws and assume sole responsibility for obtaining licenses to export or re-export as may be required. Buyer agrees that in all cases, the Buyer has knowledge of the origin of the Products and all Buyer's orders are placed in that knowledge and at the specific request of the Buyer. In selecting and ordering the Products, Buyer agrees that it is using its own skill and judgement. Buyer agrees that Products sold by Seller are not designed for use in life support, life sustaining or nuclear applications, or other applications or products for which a

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product failure may result in personal injury, death, or catastrophic property damage. If Buyer sells or otherwise uses the Products for such applications, or breaches its obligations relating to export restrictions, product use or misuses the Products in the manner referred to in clause 6(e) above, the Buyer agrees that it does so completely at its own risk and irrevocably undertakes to indemnify Seller for any damages resulting from such sale or use or mis-use, including Seller's reasonable legal fees and expenses.

8. Technical Assistance or Advice

Any technical assistance or advice offered by Seller regarding use of any Product or Service or provided in connection with Buyer's purchases is given free of charge and as an accommodation to Buyer. Seller shall not be held liable for the content or Buyer's use of such technical assistance or advice nor shall any statement made by any of Seller's representatives in connection with the Products or Services constitute a representation or warranty, express or implied. Seller's employees or agents are not authorized to make any representations regarding any Products or Services unless confirmed by Seller in writing and signed by a Director of Seller. Buyer acknowledges that it does not rely on any such representations that are not so confirmed. Any typographical or other error or omission in any sales literature, pricing, invoice or quote is subject to correction without any liability on the Seller's part.

9. Choice of Law

This Agreement shall be governed by English law. The parties agree to submit to the exclusive jurisdiction of the English courts save that the Seller may commence proceedings in the courts of the Buyer's domicile.

10. Force Majeure

Seller shall not be liable for its inability to supply sufficient quantities of any Products or failure to perform or to deliver Products or Services due to causes beyond Seller's reasonable control including, but not limited to, Acts of God, natural or artificial disaster, riot, war, strike, delay by carrier, or material shortages, which shall be considered as circumstances of force majeure excusing Seller from performance and barring remedies for non-performance. If force majeure circumstances occur, the Seller's time for performance shall be extended for a period equal to the time lost as a consequence of the force majeure circumstances without subjecting Seller to any liability or penalty. Seller may, at its option, suspend performance, cancel, terminate or vary the terms of the contract for the relevant Products/Services, without any liability or penalty, by giving written notice to Buyer.

11. Non-Waiver

No course of dealing or failure of either party to strictly enforce any Condition or term, right or condition of the parties' contract shall be construed as a waiver of that term, right or condition nor shall Seller's acceptance of a purchase order be deemed as an acceptance of any terms and conditions therein.

12. Patents, Intellectual Property and Copyright

The Copyright and Intellectual Property in any information (including aural and visual correspondence, documents and drawings) disclosed to the Buyer for the purpose of the contract or otherwise, shall remain the property of the Seller at all times. No rights of use or disclosure shall be inferred by the passing of such information from the Seller to the Buyer. All information designated as Confidential by the Seller whether of a commercial or technical nature shall not be disclosed to any third party without express prior agreement in writing. Nothing herein shall be construed to grant any rights or licence to use any software (if applicable) or other intellectual property in or relating to the Products in any manner or for any purpose not expressly stated in a licence agreement signed by the Seller.

13. Insolvency

This clause applies if:

- (a) Buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purpose of amalgamation or reconstruction); or
- (b) An encumbrancer takes possession, or an administrator or administrative receiver is appointed, or any of Buyer's property or assets; or
- (c) Buyer ceases, or threatens to cease, to carry on business; or
- (d) Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to Buyer, and notifies Buyer accordingly.

If this clause applies then without prejudice to any other right or remedy available to the Seller, Seller shall be entitled to terminate the Agreement or suspend any further deliveries of the Products and/or Services or suspend any further activities without any liability to the Buyer, and if the Products and/or Services have been delivered but not paid for, the price shall become immediately due and payable by the Buyer notwithstanding any contrary agreement.

14. Entire Agreement

These Conditions and the price, quantity and Product details in the Seller's invoice for the relevant Products/Services shall constitute the entire agreement between the parties with respect to the supply of such Products or Services; and may not be rescinded or terminated by Buyer unless provided herein. The provisions of the entire agreement supersede all prior oral and written quotations, agreements, and understandings of the parties with respect to the subject matter thereof. Seller may amend to these Conditions by giving notice in writing to the Buyer. If any provision of these Conditions is held to be invalid or unenforceable by any court having competent jurisdiction, this shall be treated as severable, and it shall not affect the validity and enforceability of the remaining Conditions, which shall remain in full force and effect. The Buyer shall not assign or transfer any of Buyer's rights or obligations under the contract between Buyer and Seller unless otherwise agreed by Seller in writing.